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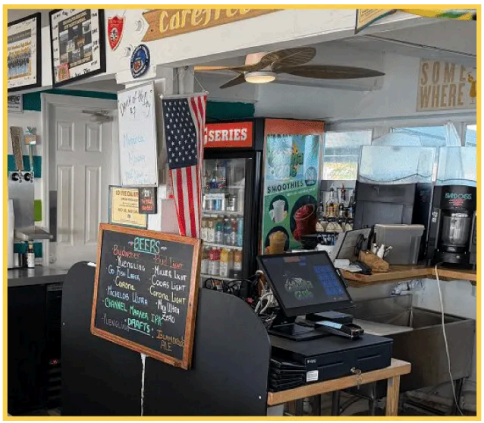


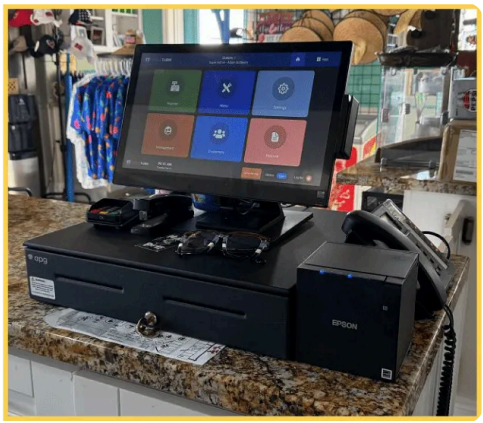
TABLETURN SUCCESS STORY

How TableTurn Helped Cabana Club Modernize Its Operations

After years of relying on an outdated POS system, Cabana Club needed a faster, more flexible way to manage payments, staff, and day-to-day operations. Since switching to TableTurn, the club has reduced checkout times from three to four minutes to about 90 seconds and shortened employee training from as many as seven days to as little as one. The club has also gained real-time reporting and added contactless payment options that have contributed to a considerable increase in sales.







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TABLETURN SUCCESS STORY

Cabana Club

About Cabana Club

Cabana Club is a private pool and beach club in the Florida Keys. Established in the late 1970s, the club has become an important amenity for year-round residents and vacationers.

Today, Cabana Club gives guests a place to spend the day by the water, offering everything they need to enjoy their time there. The club features a restaurant, bar, and beach shop offering food, drinks, apparel, sunscreen, ice cream, and other poolside essentials. With a mix of longtime members and a new group of vacation renters arriving each week, the club stays busy serving both regulars and visitors throughout the year.

The Challenge: Outdated Technology, Limited Payments, and Slow Processes

For over twenty years, Cabana Club relied on Aloha POS to manage sales across its restaurant, bar, and beach shop. But by 2026, the system had become increasingly outdated and was limiting the club's day-to-day operations:

- The team often had to wait for end-of-shift to change menu items, adjust prices, or access certain functions.
- Customer support was not local or easily accessible.
- Training new employees was slow, taking about 5–7 days.
- Checkout times stretched to 3–4 minutes per customer.

The system also lacked modern payment options like Apple Pay and tap-to-pay, creating added friction for guests arriving at the pool or beach without their wallets.

> ***"We were losing sales because everybody is tapping or using their phone to pay now. Everybody's in their bathing suits here; they don't have wallets."***
>
> • **Dave Hansen, General Manager**

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Cabana Club

With a busy operation serving members and vacationing guests throughout the year, Cabana Club needed a more modern system that could make payments easier, simplify everyday updates, and help staff work more efficiently.

The Solution: A Faster, More Flexible System with TableTurn

When Cabana Club began looking for a new POS system, flexibility and ease of use were key priorities. General Manager Dave Hansen wanted the ability to make immediate changes, add menu items, and adjust prices without interrupting service. Handheld functionality was also critical. TableTurn checked all the boxes, making it the right fit for Cabana Club.

Cabana Club implemented TableTurn during its busiest time of year, meaning the team had to get comfortable with the new system quickly. Despite the timing, they were up and running within a few hours and, after some initial fine-tuning, had a strong grasp of the platform within about two weeks.

> ***"We were up and running within a few hours... I would say within two weeks we really had a good grasp on everything."***

TableTurn also worked directly with Cabana Club to refine the system as the team used it, including updates to handheld functionality and adjustments to support the club's house account process. As staff became more familiar with the platform, the transition quickly became part of their everyday operations.

> ***"After two weeks, we can't imagine going back to the old system."***

The Results: Faster Service, Easier Training, and Greater Visibility

Since switching to TableTurn, Cabana Club has seen improvements across payment flexibility, checkout speed, staff training, reporting, and day-to-day management.

Cabana Club

Faster Checkout and Easier Payments

One of the most immediate improvements has been the ability to accept modern payment methods like Apple Pay and tap-to-pay. That added convenience is especially valuable in a pool and beach environment, where guests often aren't carrying wallets. The change has already contributed to a noticeable increase in sales.

Checkout times have improved as well. What once took up to four minutes can now be completed in about 90 seconds.

> ***"Just to check out a customer probably took over three to four minutes and now we're within 90 seconds."***

Faster Staff Training & Stronger Adoption

TableTurn has also made it easier to get new employees up to speed. With Aloha, training could take five to seven days. With TableTurn, some new hires have learned the system in as little as one day.

> ***"With the old system, it would probably take us at least five to seven days to train somebody. Now, we have a new person working during college break, and he picked it up within a day."***
>
> • **Dave Hansen, General Manager**

Even more experienced employees who were accustomed to other systems adapted within a few days.

> ***"It's so easy to use. I have no problems. The ease and use compared to what we used to have? I love it. It's fantastic."***
>
> • **Amy Stewart, Bartender**

Cabana Club

Real-Time Reporting and Greater Flexibility

For management, TableTurn has made it easier to access information as it happens. Dave can now monitor sales throughout the day, see which items are selling, and pull reports remotely from his phone instead of waiting until the next day or returning to the office.

> ***"Now I can tell how much money we're making each hour of the day."***
>
> • **Dave Hansen, General Manager**

That same flexibility extends to product mix reporting, allowing Cabana Club to see what is selling in real time.

Simplified Day-to-Day Operations

Beyond reporting, TableTurn has helped streamline everyday management. Dave can make changes, access reports, and respond to requests without needing to be physically on-site.

The team has also worked with TableTurn to refine features such as handheld search and house accounts, helping the platform better fit Cabana Club's specific operational needs.

Moving Forward with Confidence

With a more modern, flexible POS system, Cabana Club can now serve members and guests efficiently while simplifying day-to-day operations for staff. From faster payments and easier training to real-time reporting and responsive support, TableTurn gives the team a reliable foundation to keep operations running smoothly as the club continues serving its mix of longtime members and visiting guests.

See how TableTurn can help you simplify operations, improve the customer experience, and grow your business.